



BILLING RATES - FY 17/18

DEPARTMENT NAME :
Agricultural Service Laboratory

VICE-PRESIDENT AREA :
Public Service and Agriculture

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 17/18 In-State Rate	FY 17/18 Out-of-State Rate	CUSTOMERS BEING SERVED
Soil Testing				
Standard Test	per each	\$6.00	\$6.00	CU Departments, External Customers
Sulfur	per each	\$5.00	\$5.00	CU Departments, External Customers
Organic Matter	per each	\$7.00	\$10.00	External Customers
Organic Matter	per each	\$5.00	\$5.00	CU Departments
Nitrate Nitrogen	per each	\$5.00	\$5.00	CU Departments, External Customers
Soluble Salts	per each	\$3.00	\$3.00	CU Departments, External Customers
Pond Bottom	per each	\$3.00	\$3.00	CU Departments, External Customers
Shrimp Pond	per each	\$3.00	\$3.00	CU Departments, External Customers
pH only	per each	\$3.00	\$3.00	CU Departments, External Customers
Soilless Mixes	per each	\$10.00	\$10.00	CU Departments, External Customers
Bulk Density	per each	\$10.00	\$10.00	CU Departments, External Customers
Plant Tissue Analysis				
Standard Minerals	per each	\$6.00	\$12.00	CU Departments, External Customers
Orchard Leaf	per each	\$17.00	\$34.00	CU Departments, External Customers
Nitrogen	per each	\$6.00	\$12.00	CU Departments, External Customers
Boron	per each	\$5.00	\$10.00	CU Departments, External Customers
Chloride	per each	\$5.00	\$10.00	CU Departments, External Customers
Nitrate Nitrogen	per each	\$5.00	\$10.00	CU Departments, External Customers
Fax Report	per each	\$1.00	\$1.00	CU Departments, External Customers
Grinding Samples	per each	\$3.00	\$3.00	CU Departments, External Customers
Feed and Forage Analysis				
Standard Minerals	per each	\$6.00	\$6.00	CU Departments
Nitrate Nitrogen	per each	\$5.00	\$5.00	CU Departments
Crude Protein	per each	\$6.00	\$6.00	CU Departments



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Crude Fat	per each	\$5.00	\$5.00	CU Departments
Ash	per each	\$5.00	\$5.00	CU Departments
Acid Detergent Fiber	per each	\$5.00	\$5.00	CU Departments
Neutral Detergent Fiber	per each	\$5.00	\$5.00	CU Departments
ADFN - Bound Protein	per each	\$6.00	\$6.00	CU Departments
Soluble Protein	per each	\$5.00	\$5.00	CU Departments
Soluble Chloride and Sodium	per each	\$5.00	\$5.00	CU Departments
Dry Matter only	per each	\$3.00	\$3.00	CU Departments
pH	per each	\$3.00	\$3.00	CU Departments
Standard Minerals	per each	\$6.00	\$12.00	External Customers
Nitrate Nitrogen	per each	\$5.00	\$10.00	External Customers
Crude Protein	per each	\$6.00	\$12.00	External Customers
Crude Fat	per each	\$5.00	\$10.00	External Customers
Ash	per each	\$5.00	\$10.00	External Customers
Acid Detergent Fiber	per each	\$5.00	\$10.00	External Customers
Neutral Detergent Fiber	per each	\$5.00	\$10.00	External Customers
ADFN - Bound Protein	per each	\$6.00	\$12.00	External Customers
Soluble Protein	per each	\$5.00	\$10.00	External Customers
Soluble Chloride and Sodium	per each	\$5.00	\$10.00	External Customers
Dry Matter only	per each	\$3.00	\$6.00	External Customers
pH	per each	\$3.00	\$6.00	External Customers
Fax Report	per each	\$1.00	\$1.00	CU Departments, External Customers
Irrigation Water Analysis				
Standard	per each	\$6.00	\$6.00	CU Departments
Special	per each	\$25.00	\$25.00	CU Departments
Standard	per each	\$6.00	\$12.00	External Customers
Special	per each	\$25.00	\$50.00	External Customers
Fax Report	per each	\$1.00	\$1.00	CU Departments, External Customers
Heavy Metals	per each	\$15.00	\$30.00	CU Departments
Heavy Metals	per each	\$15.00	\$30.00	External Customers
Alkalinity	per each	\$3.00	\$3.00	CU Departments



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Alkalinity	per each	\$3.00	\$6.00	External Customers
Animal Waste Analysis				
Special	per each	\$33.00	\$48.00	CU Departments, External Customers
Arsenic	per each	\$20.00	\$40.00	External Customers
Arsenic	per each	\$20.00	\$20.00	CU Departments
CCE	per each	\$10.00	\$20.00	CU Departments, External Customers
Nitrate Nitrogen	per each	\$10.00	\$20.00	CU Departments, External Customers
pH	per each	\$3.00	\$6.00	CU Departments, External Customers
Soluble Phosphorus	per each	\$5.00	\$10.00	CU Departments, External Customers
VA DCR Animal Waste	per each		\$48.00	CU Departments, External Customers
Fax Report	per each	\$1.00	\$1.00	CU Departments, External Customers
Other				
Routine Solution Minerals	per each	\$5.00	\$10.00	External Customers
Routine Solution Minerals	per each	\$3.00	\$6.00	CU Departments
Routine minerals plus digestion	per each	\$6.00	\$12.00	CU Departments, External Customers
Routine solution Minerals plus Ag, As, or Ce	per each	\$6.00	\$12.00	CU Departments, External Customers
In solution - P,K,Ca,Mg,S,Zn,Cu,Mn,Fe,Na,Al,Cd,Cr,Pb,Se,Mo,Ni,A s	per each	\$15.00	\$30.00	CU Departments, External Customers
Wet Ash Digest sample - P,K,Ca,Mg,S,Zn,Cu,Mn,Fe,Na,Al,Cd,Cr,Pb,Se,Mo,Ni,A s	per each	\$30.00	\$60.00	CU Departments, External Customers
Wet Ash Digest sample - As or Ag	per each	\$20.00	\$40.00	External Customers
Wet Ash Digest sample - As or Ag	per each	\$20.00	\$20.00	CU Departments
Other single elements - in solution	per each	\$15.00	\$30.00	CU Departments, External Customers
Other single elements - digest	per each	\$30.00	\$60.00	CU Departments, External Customers
Ammonium Nitrogen	per each	\$12.00	\$24.00	External Customers
Ammonium Nitrogen	per each	\$10.00	\$10.00	CU Departments
Boron dry ash	per each	\$5.00	\$10.00	CU Departments, External Customers
TKN	per each	\$16.00	\$32.00	External Customers
TKN	per each	\$12.00	\$12.00	CU Departments
Nitrate in solution	per each	\$5.00	\$10.00	External Customers



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Nitrate in solution	per each	\$5.00	\$5.00	CU Departments
Compost				
Standard	per each	\$25.00	\$50.00	CU Departments, External Customers
Special	per each	\$40.00	\$80.00	CU Departments, External Customers
Bulk Density	per each	\$10.00	\$20.00	CU Departments, External Customers
Nitrate Nitrogen	per each	\$10.00	\$20.00	CU Departments, External Customers
Fax Report	per each	\$1.00	\$1.00	CU Departments, External Customers
Carbon: Nitrogen Ratio	per each	\$10.00	\$20.00	CU Departments, External Customers
Soil Sample Mailer - public	per each	\$15.00	\$15.00	External Customers
Soil Sample Mailer - business	per each	\$12.50	\$12.50	External Customers
ICP new element development	per each	\$100.00	\$100.00	CU Departments, External Customers
Postage for Mailed Reports	per each	\$1.00	\$1.00	External Customers