



BILLING RATES - FY 10/11

DEPARTMENT NAME :
Agricultural Service Laboratory

VICE-PRESIDENT AREA :
Public Service and Agriculture

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 10/11 IN-STATE RATE	FY 10/11 OUT-OF-STATE RATE	CUSTOMERS BEING SERVED
<u>Soil Testing</u>				
Standard Test	per each	\$6.00	\$6.00	Farmers, Homeowners, Researchers, Foresters, Turf
Sulfur	per each	\$5.00	\$5.00	Maintenance, Commercial Businesses, and Others
Organic Matter	per each	\$5.00	\$5.00	
Nitrate Nitrogen	per each	\$5.00	\$5.00	
Soluble Salts	per each	\$3.00	\$3.00	
Pond Bottom	per each	\$3.00	\$3.00	
Shrimp Pond	per each	\$3.00	\$3.00	
pH only	per each	\$3.00	\$3.00	
Soilless Mixes	per each	\$10.00	\$10.00	
Bulk Density	per each	\$10.00	\$10.00	
<u>Plant Tissue Analysis</u>				
Standard Minerals	per each	\$6.00	\$12.00	
Orchard Leaf	per each	\$17.00	\$34.00	



BILLING RATES - FY 10/11

DEPARTMENT NAME :
Agricultural Service Laboratory

VICE-PRESIDENT AREA :
Public Service and Agriculture

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 10/11 IN-STATE RATE	FY 10/11 OUT-OF-STATE RATE	CUSTOMERS BEING SERVED
Nitrogen	per each	\$6.00	\$12.00	
Boron	per each	\$5.00	\$10.00	
Chloride	per each	\$5.00	\$10.00	
Nitrate Nitrogen	per each	\$5.00	\$10.00	
Fax Report	per each	\$1.00	\$1.00	
<u>Feed and Forage Analysis</u>				
Standard Minerals	per each	\$6.00	\$6.00	
Nitrate Nitrogen	per each	\$5.00	\$5.00	
Crude Protein	per each	\$6.00	\$6.00	
Crude Fat	per each	\$5.00	\$5.00	
Ash	per each	\$5.00	\$5.00	
Acid Detergent Fiber	per each	\$5.00	\$5.00	
Neutral Detergent Fiber	per each	\$5.00	\$5.00	
ADFN - Bound Protein	per each	\$6.00	\$6.00	
Soluble Protein	per each	\$5.00	\$5.00	



BILLING RATES - FY 10/11

DEPARTMENT NAME :
Agricultural Service Laboratory

VICE-PRESIDENT AREA :
Public Service and Agriculture

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 10/11 IN-STATE RATE	FY 10/11 OUT-OF-STATE RATE	CUSTOMERS BEING SERVED
Soluble Chloride and Sodium	per each	\$5.00	\$5.00	
Dry Matter only	per each	\$3.00	\$3.00	
pH	per each	\$3.00	\$3.00	
Fax Report	pre each	\$1.00	\$1.00	
<u>Irrigation Water Analysis</u>				
Standard	per each	\$6.00	\$6.00	
Special	per each	\$25.00	\$25.00	
Fax Report	per each	\$1.00	\$1.00	
<u>Animal Waste Analysis</u>				
Special	per each	\$33.00	\$43.00	
Arsenic	per each	\$20.00	\$20.00	
CCE	per each	\$10.00	\$20.00	
Nitrate Nitrogen	per each	\$10.00	\$20.00	
pH	per each	\$3.00	\$6.00	
Soluble Phosphorus	per each	\$5.00	\$10.00	



BILLING RATES - FY 10/11

DEPARTMENT NAME :
Agricultural Service Laboratory

VICE-PRESIDENT AREA :
Public Service and Agriculture

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 10/11 IN-STATE RATE	FY 10/11 OUT-OF-STATE RATE	CUSTOMERS BEING SERVED
VA DCR Animal Waste	per each	\$0.00	\$43.00	State of Virginia
Fax Report	per each	\$1.00	\$1.00	
<u>Other</u>				
Routine Solution Minerals	per each	\$3.00	\$6.00	
Routine minerals plus digestion	per each	\$6.00	\$12.00	
Routine solution Minerals plus Ag and As	per each	\$6.00	\$12.00	
In solution - P,K,Ca,Mg,S,Zn,Cu,Mn,Fe,Na,Al,C d,Cr,Pb,Se,Mo,Ni,As	per each	\$15.00	\$30.00	
Wet Ash Digest sample - P,K,Ca,Mg,S,Zn,Cu,Mn,Fe,Na,Al,C d,Cr,Pb,Se,Mo,Ni,As	per each	\$30.00	\$60.00	
Wet Ash Digest sample - As	pe each	\$20.00	\$20.00	
In solution - Hg	per each	\$15.00	\$30.00	
Digest sample - Hg	per each	\$30.00	\$60.00	



BILLING RATES - FY 10/11

DEPARTMENT NAME :
Agricultural Service Laboratory

VICE-PRESIDENT AREA :
Public Service and Agriculture

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 10/11 IN-STATE RATE	FY 10/11 OUT-OF-STATE RATE	CUSTOMERS BEING SERVED
Other single elements - in solution	per each	\$15.00	\$30.00	
Other single elements - digest	per each	\$30.00	\$60.00	
Ammonium Nitrogen	per each	\$10.00	\$10.00	
Boron dry ash	per each	\$5.00	\$10.00	
TKN	per each	\$12.00	\$12.00	
Compost				
Standard	per each	\$25.00	\$50.00	
Special	per each	\$40.00	\$80.00	
Bulk Density	per each	\$10.00	\$20.00	
Nitrate Nitrogen	per each	\$10.00	\$20.00	
Fax Report	per each	\$1.00	\$1.00	
Carbon: Nitrogen Ratio	per each	\$10.00	\$20.00	
Soil Sample Mailer - public	per each	\$15.00	\$15.00	
Soil Sample Mailer - business	per each	\$12.50	\$12.50	
ICP new element development	per each	\$100.00	\$100.00	