

BILLING RATES - FY 10/11

DEPARTMENT NAME :

Spiro Institute for Entrepreneurial Leadership

VICE-PRESIDENT AREA : Academic Affairs

| DESCRIPTION OF COMMODITY OR SERVICE : | UNIT OF BILLING | FY 10/11 RATE | CUSTOMERS BEING SERVED |
|---------------------------------------------------|--------------------|------------------|---------------------------|
| Business opportunity analysis: | | | |
| Phase I (preliminary market assessment) | Per each | \$2,000.00 | Industry |
| Phase II (detailed opportunity assessment) | Per each | \$2,000.00 | Industry |
| Phase III (financial modeling) | Per each | \$2,000.00 | Industry |
| Business opportunity analysis: | | | |
| Semester-long engagement for multiple projects | Per each | \$7,000.00 | Industry/Organizations |
| Semester-long engagement for multiple projects | Per each | \$7,000.00 | CURF |