



BILLING RATES - FY 11/12

DEPARTMENT NAME

Sonoco Institute

VICE-PRESIDENT AREA

DESCRIPTION OF COMMODITY OR SERVICE	UNIT OF BILLING	FY 11/12 SI MEMBER RATE	FY 11/12 NON-MEMBER RATE	CUSTOMERS BEING SERVED
<u>PRESS ROOM</u>				
Narrow Web Press	Business Day	\$2,000.00	\$2,500.00	Industry
Narrow Web Press	1/2 Business Day	\$1,200.00	\$1,500.00	Industry
Narrow Web Press	Business Week	\$8,000.00	\$10,000.00	Industry
Corrugated Press	Business Day	\$1,440.00	\$1,800.00	Industry
Corrugated Press	1/2 Business Day	\$1,040.00	\$1,300.00	Industry
Corrugated Press	Business Week	\$5,760.00	\$7,200.00	Industry
Press Preparation	Hourly	\$68.00	\$85.00	Industry
On hand min substrate fee	piece	\$220.00	\$275.00	Industry
Press Clean up - Corrugated	Per Unit	\$60.00	\$75.00	Industry
Anilox Roller Cleaning	Per Unit	\$52.00	\$65.00	Industry
Unique Min Press Usage Fee	1 Hour	\$320.00	\$400.00	Industry
Outside Materials / Services		Market + 17%	Market +20%	Industry
Prepress Service	Hourly	\$68.00	\$85.00	Industry
Print Analysis	Hourly	\$68.00	\$85.00	Industry
Ink Drawdowns - UV/WB	Hourly	\$28.00	\$35.00	Industry
Ink Drawdowns - Solvent	Hourly	\$32.00	\$40.00	Industry
Miscellaneous Labor- Student	Hourly	\$32.00	\$40.00	Industry
Miscellaneous onsluting/Design	Hourly	\$104.00	\$130.00	Industry
Shipping & Handling	Piece	\$24.00	\$30.00	Industry
Liquid Waste Disposal	Gallon	Market	Market	Industry
Solvent Ink Handling Fee	Day	\$24.00	\$30.00	Industry
Rag Fee	Day	\$20.00	\$25.00	Industry
Si Membership	Annual	\$10,000.00		Industry
Workshop Registration	Person	Starting at \$796	Starting at \$995	Industry
Workshop Registration	3 or more	Starting at \$716	Starting at \$895	Industry
Workshop Registration Corrugated	person	Starting at \$1,116	Starting at \$1,395	Industry
Workshop Registration Corrugated	3 or more	Starting at \$956	Starting at \$1,195	Industry
Symposia Regular Registration	Person	Starting at 636	Starting at 795	Industry
Symposia Regular Registration	3 or more	Starting at 600	Starting at 750	Industry
Symposia Regular Registration	Academia	Starting at 156	Starting at 195	Industry
On-site Training	Day	\$1,360.00	\$1,700.00	Industry
Material Preparation	Hourly	\$100.00	\$125.00	Industry
Plant Audit	Day	\$960.00	\$1,200.00	Industry



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<u>PACKAGING DESIGN</u>				
Packaging Design	Hourly	\$104.00	\$130.00	Industry
Rapid Prototyping	Cubic Inch Polymer	\$12.00	\$15.00	Industry
UV Printing	Per Square Foot	\$8.00	\$10.00	Industry
Online Courses	Per Course	Starting at \$800	Starting at \$1,000	Industry
Audits/On-site Training	Day	\$2,000.00	\$2,500.00	Industry
Prototyping Services (Paper)	Hourly	\$120.00	\$150.00	Industry
<u>CONSUMER EXPERIENCE LAB</u>				
Eye Tracking Study	Daily	\$2,400.00	\$3,000.00	Industry
Design of Experiments/Analysis	Hourly	\$104.00	\$130.00	Industry