

SERIES DESCRIPTIONS

ANNUAL STATEMENTS. 1927-1977, 1987, Series 1, 4.5 cu. ft., folders 1-12 and 81 oversize volumes. This series consists of working papers and financial summaries (1927-1945) used to create Southern Life's Annual Statement, a comprehensive accounting report submitted to state Insurance Departments. In addition, the series also contains eighty-one copies (1927-1977, 1987) of the report itself, including drafts, final printed versions, mid-year statements and statements concerning the Company's participation in Servicemen's Group Life Insurance under a reinsurer program. The Annual Statement was used by state government administrators to measure the solvency of insurance companies doing business within a particular state. It provides voluminous financial information on Southern Life's assets, liabilities, investment, and lines of business. The series is arranged chronologically.

<u>Folder</u>	<u>Title</u>
	Information for Annual Statement
1.1	1927-1932
1.2	1933
1.3	1935
1.4	1936
1.5	1937
1.6	1938
1.7	1939
1.8	1940
1.9	1941
1.10	1942
1.11	1943
1.12	1945

Oversize Box 1

Annual Statement of the Dixie Life Insurance Company, 1927
Annual Statement of the Dixie Life Insurance Company, 1928
Annual Statement of the Dixie Life Insurance Company, 1929
Annual Statement of the Dixie Life Insurance Company, 1930
Annual Statement of the Dixie Life Insurance Company, 1931
Annual Statement of the Southern-Dixie Life Insurance Company, 1932
Annual Statement of the Southern-Dixie Life Insurance Company, 1933
Annual Statement of the Southern-Dixie Life Insurance Company, 1934
Annual Statement of the Southern-Dixie Life Insurance Company, 1935
Annual Statement of the Southern-Dixie Life Insurance Company, 1936
Annual Statement of the Southern-Dixie Life Insurance Company, 1937 (Pencil Draft)
Annual Statement of the Southern-Dixie Life Insurance Company, 1937 (Pen Draft)
Annual Statement of the Southern-Dixie Life Insurance Company, 1938
Annual Statement of the Southern-Dixie Life Insurance Company, 1939

Oversize Box 2

Annual Statement of the Southern-Dixie Life Insurance Company, 1940
Annual Statement of the Southern-Dixie Life Insurance Company, 1941
Annual Statement of the Southern-Dixie Life Insurance Company, 1942
Annual Statement of the Southern-Dixie Life Insurance Company, 1943
Annual Statement of the Southern-Dixie Life Insurance Company, 1944
Annual Statement of the Southern-Dixie Life Insurance Company, 1945
Annual Statement of the Southern-Dixie Life Insurance Company, 1946
Annual Statement of the Southern Life Insurance Company, 1947

Oversize Box 3

Annual Statement of the Southern Life Insurance Company, 1948
Annual Statement of the Southern Life Insurance Company, 1949
Annual Statement of the Southern Life Insurance Company, 1950
Annual Statement of the Southern Life Insurance Company, 1950 (Actuarial copy)
Annual Statement of the Southern Life Insurance Company, 1951
Annual Statement of the Southern Life Insurance Company, 1952
Annual Statement of the Southern Life Insurance Company, 1953
Annual Statement of the Southern Life Insurance Company, 1954
Annual Statement of the Southern Life Insurance Company, 1955 (draft)
Annual Statement of the Southern Life Insurance Company, 1955 (final)
Annual Statement of the Southern Life Insurance Company, 1956 (draft)
Annual Statement of the Southern Life Insurance Company, 1956 (final)
Annual Statement of the Southern Life Insurance Company, 1957 (draft)
Annual Statement of the Southern Life Insurance Company, 1957 (final)
Annual Statement of the Southern Life Insurance Company, 1958 (draft)
Annual Statement of the Southern Life Insurance Company, 1958 (final)
Annual Statement of the Southern Life Insurance Company, 1959 (draft)
Annual Statement of the Southern Life Insurance Company, 1959 (final)

Oversize Box 4

Annual Statement of the Southern Life Insurance Company, 1960 (draft)
Annual Statement of the Southern Life Insurance Company, 1960 (final)
Annual Statement of the Southern Life Insurance Company, 1961 (draft)
Annual Statement of the Southern Life Insurance Company, 1961 (final)
Annual Statement of the Southern Life Insurance Company, 1962 (draft)
Annual Statement of the Southern Life Insurance Company, 1962 (final)
Annual Statement of the Southern Life Insurance Company, 1963 (draft)
Annual Statement of the Southern Life Insurance Company, 1963 (final)
Annual Statement of the Southern Life Insurance Company, 1964 (draft)
Annual Statement of the Southern Life Insurance Company, 1964 (final)
Annual Statement of the Southern Life Insurance Company, 1965 (draft)
Annual Statement of the Southern Life Insurance Company, 1966 (draft)

Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1966

Oversize Box 5

Annual Statement of the Southern Life Insurance Company, 1967 (draft)
Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1967
Annual Statement of the Southern Life Insurance Company, 1968 (draft)
Annual Statement of the Southern Life Insurance Company, 1968 (final)
Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1968
Annual Statement of the Southern Life Insurance Company, 1969 (draft)
Annual Statement of the Southern Life Insurance Company, 1969 (final)
Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1969
Annual Statement of the Southern Life Insurance Company, 1970 (draft)
Annual Statement of the Southern Life Insurance Company, 1970 (final)
Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1970
Mid-Year Statement of the Southern Life Insurance Company, June 30, 1971
Annual Statement of the Southern Life Insurance Company, 1971 (draft)
Annual Statement of the Southern Life Insurance Company, 1971 (final)
Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1971

Oversize Box 6

[Mid-Year] Statement of the Southern Life Insurance Company, June 30, 1972
Annual Statement of the Southern Life Insurance Company, 1972 (draft)
Annual Statement of the Southern Life Insurance Company, 1972 (final)
Annual Statement of the Southern Life Insurance Company participation in Servicemen's Group Life Insurance under reinsurer program, 1972
[Mid-Year] Statement of the Southern Life Insurance Company, June 30, 1973
Annual Statement of the Southern Life Insurance Company, 1973 (draft)
Annual Statement of the Southern Life Insurance Company, 1973 (final)
[Mid-Year] Statement of the Southern Life Insurance Company, June 30, 1974
Annual Statement of the Southern Life Insurance Company, 1974
Annual Statement of the Southern Life Insurance Company, 1975
Annual Statement of the Southern Life Insurance Company of Texas, 1976
Final Statement of the Southern Life Insurance Company of Texas, November 7, 1977
Annual Statement of the Southern Life Insurance Company, 1987

CONVENTIONS. 1946-1977, Series 2, 0.15 cu. ft., folders 1-4. This series is comprised of agendas, brochures, memoranda, and rosters. It documents home-office planning for Southern Life sales conferences and contains reports from SLIC executives Marie E. Moyer and Earl E. Ryals. The series is arranged chronologically.

<u>Folder</u>	<u>Title</u>
	Conventions
2.1	1946-1950
2.2	1952-1958
2.3	1960-1964
2.4	1972-1977

EXTERNAL COMMUNICATIONS. 1949-1987, Series 3, 0.825 cu. ft., folders 1-24. This series contains advertising copy, annual reports to stockholders, news releases, and newspaper clippings. It also documents the partnership of SLIC with Wisconsin-based Carley Capital Group for the construction of a Sheraton hotel in downtown Greensboro. This series originated in Southern Life's Marketing Service Department. It is arranged alphabetically by folder title; within each folder the organization is chronological.

<u>Folder</u>	<u>Title</u>
	Advertisements
3.1	General – 1958-1984 & undated
3.2	Recruiting – 1968-1985 & undated
	Annual Reports
3.3	1949-1958
3.4	1959-1960
3.5	1961-1962
3.6	1963-1964
3.7	1965-1966
3.8	1967-1968
3.9	1969-1970
3.10	1971-1972
3.11	1973-1974
3.12	1975-1977
3.13	1978-1979
3.14	1980-1981
3.15	1982-1983
3.16	1984-1985
	News Releases
3.17	1962-1965
3.18	1966
3.19	1967
3.20	1968
3.21	Press Kit – 1983
3.22	Promotional Articles – 1962-1969
3.23	Published Articles – 1959-1987 & undated
3.24	Southern Life Center/Sheraton Hotel – 1981-1984

INTERNAL PUBLICATIONS. 1945-1986, Series 4, 4.425 cu. ft., folder 1-153. This series is composed of in-house newsletters for the SLIC sales force. These publications include *Weekly Bulletins* (1945-1947), *Field News* (1948-1964), and *Currents* (1964-1986). They furnish biographical information on agents and managers, comparative sales figures, and describe sales contests and conventions. Profusely illustrated, these newsletters provide a visual dimension to the overall record group. The series is organized chronologically. Because each sales division of Southern Life – Combination (later known as Special Service), Ordinary (later known as General Agency), and Mortgage Insurance – each received its own version of each publication, the series is also organized by line of business.

<u>Folder</u>	<u>Title</u>
	Combination Division
	<i>Weekly Bulletins</i>
4.1	1945
4.2	1946
4.3	1947
	<i>Field News</i>
4.4	1948
4.5	1949 – January through June
4.6	July through December
4.7	1950 – January through June
4.8	July through December
4.9	1951 – January through June
4.10	July through December
4.11	1952 – January through June
4.12	July through December
4.13	1953
4.14	1954
4.15	1955
4.16	1956 – January through February
4.17	March through April
4.18	May through June
4.19	July through August
4.20	September through October
4.21	November through December
4.22	1957 – January through February
4.23	March through April
4.24	May through June
4.25	July through August
4.26	September through October
4.27	November through December
4.28	1958 & 1960
4.29	1961 – January through June
4.30	July through December
4.31	1962 – January through June

4.32	July through December
4.33	1963 – January through June
4.34	July through December
4.35	1964 – January through June
4.36	July through December

Currents

4.37	1965
4.38	1966
4.39	1967
4.40	1968
4.41	1969
4.42	1970
4.43	1971
4.44	1972
4.45	1973
4.46	1974 – January through June
4.47	July through December
4.48	1975 – January through June
4.49	July through December
4.50	1976 – January through June
4.51	July through December
4.52	1977 – January through June
4.53	July through December
4.54	1978 – January through June
4.55	July through December
4.56	1979 – January through June
4.57	July through December

Special Service Division

Currents

4.58	1980 – January through June
4.59	July through December
4.60	1981 – January through June
4.61	July through December
4.62	1982 – January through June
4.63	1982 – July through December
4.64	1983 – January through June
4.65	July through December
4.66	1984 – January through June
4.67	July through December
4.68	1985 – January through June
4.69	July through December
4.70	1986

Ordinary Division

4.71	<i>Weekly Bulletins</i> – 1951
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Field News

4.72	1952 – January & February
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4.73	March & April
4.74	May & June
4.75	July & August
4.76	September & October
4.77	November & December
4.78	1953 – January & February
4.79	March & April
4.80	May & June
4.81	July & August
4.82	September & October
4.83	November & December
4.84	1954 – January & February
4.85	March & April
4.86	May & June
4.87	July & August
4.88	September & October
4.89	November & December
4.90	1955 – January & February
4.91	March & April
4.92	May & June
4.93	July & August
4.94	September & October
4.95	November & December
4.96	1956 – January & February
4.97	March & April
4.98	May & June
4.99	July & August
4.100	September & October
4.101	November & December
4.102	1960
4.103	1961 – January through June
4.104	July through December
4.105	1962 – January through June
4.106	July through December
4.107	1963 – January through June
4.108	July through December
4.109	1964 – January through June
4.110	July through December
<i>Currents</i>	
4.111	1965
4.112	1966
4.113	1967
4.114	1968
4.115	1969
4.116	1970
4.117	1971 – January through June

4.118	July through December
4.119	1972 – January through June
4.120	July through December
4.121	1973 – January through June
4.122	July through December
4.123	1974 – January through June
4.124	July through December
4.125	1975 – January through June
4.126	July through December
4.127	1976 – January through June
4.128	July through December
4.129	1977 – January through June
4.130	July through December
4.131	1978 – January through June
4.132	July through December
4.133	1979 – January through June
4.134	1979 – July through December
4.135	1980 – January through June
4.136	July through December

General Agency Division

Currents

4.137	1981 – January through June
4.138	July through December
4.139	1982 – January through June
4.140	July through December
4.141	1983
4.142	1984
4.143	1985 – January
	1986 – January

Mortgage Insurance Division

Currents

4.144	1975
4.145	1976-1977
4.146	1978
4.147	1979
4.148	1980
4.149	1981
4.150	1982
4.151	1983
4.152	1984
4.153	1985

O. HENRY FESTIVAL. 1981-1986, Series 5, 0.15 cu. ft., folders 1-6. This series consists of brochures, correspondence, memoranda, and newspaper clippings. It documents Southern Life's participation in the festival commemorating Greensboro native William Sydney Porter (O. Henry) in April 1985, including SLIC's sponsorship of a statue of the famed author by sculptor Maria Kirby-Smith. The series is organized alphabetically by subject, and each folder is arranged chronologically. Correspondents in this series include Wilbur L. Carter, Jr., Seth C. Macon, and Louis C. Stephens, Jr.

<u>Folder</u>	<u>Title</u>
5.1	Correspondence – 1981-1985
5.2	Meeting Minutes – 1983-1985
5.3	Memos, Submission – 1984-1986
5.4	News Clippings – 1985
5.5	Pardon Request – 1984-1985
5.6	Programs/Announcements – 1985

REPORTS ON EXAMINATION. 1938-1986, Series 6, 0.3 cu. ft., folders 1-15. This series consists of accounting working papers and printed reports. The “Report on Examination” is a triennial study conducted by representatives from various state insurance departments. The end result of this external audit is an in-depth report of Southern Life’s methods and procedures. In addition, the reports also include useful summaries of the company’s by-laws, corporate structure, and history. This series is arranged chronologically.

<u>Folder</u>	<u>Title</u>
	Report on Examination
6.1	1931-1938
6.2	1941
6.3	1944-1945
6.4	1949
6.5	1952
6.6	1955
6.7	1958
6.8	1961
6.9	1964
6.10	1967
6.11	1970
6.12	1973
6.13	1976
6.14	1979
6.15	1982 & 1986

SENIORITY AWARDS. 1970-1987, Series 7, 0.15 cu. ft., folders 1-4. This series contains brochures and typescripts of speeches by Wilbur L. Carter, Jr. It documents Southern Life's annual awards banquets honoring those employees with twenty-five or more years' service. Carter's speeches provide anecdotal and biographical information on a number of employees. The series is organized chronologically.

<u>Folder</u>	<u>Title</u>
	Banquets
7.1	1970-1981
7.2	1982-1983
7.3	1984-1985
7.4	1986-1987

CORPORATE SECRETARY. 1927-1987, Series 8, 7.3 cu. ft., folders 1-220. This series consists of agendas, audit reports, by-laws, committee minutes, contracts, correspondence, information on acquisitions and subsidiaries, memoranda, merger agreements, reinsurance agreements, specimen insurance policies, and stock transactions. The series is arranged in an alphabetical subject file. The original order of each folder, in most instances reverse chronological, has been retained. The bulk of this material originated in the office of SLIC Senior Vice-President T. Clyde Collins, Jr., who succeeded his father as Secretary in 1968. The duties of the corporate secretary included keeping minutes of the meetings of stockholders, Boards of Directors, and the Executive and Finance Committees. Also, the corporate secretary acted as custodian of corporate records and countersigned all stock certificates and insurance policies. Records of particular importance in this series are the various committee minutes. The Executive Committee minutes not only document top-level decisions, they also contain memoranda, plans, and reports, which detail the sales and marketing efforts of the company. Moreover, the Finance Committee minutes summarize investment decisions, including mortgage loans, short-term investments, bonds, and equities. This series also documents the founding and subsequent development of SLIC's predecessor firm, Dixie Life Insurance Company. It also encompasses information on members of the Board of Directors, stockholders, and the sale of SLIC to Liberty Life Insurance Company in 1986. Prominent correspondents in this series include W. L. Carter, Wilbur L. Carter, Jr., T. Clyde Collins, Jr., A. J. Fletcher, James F. Goodmon, C. T. Hagan, Jr., and Charles T. "Chip" Hagan, III.

<u>Folder</u>	<u>Title</u>
	Banks
8.1	Community Bank of North Carolina – 1974
8.2	First Union National Bank – 1977-1986
8.3	North Carolina National Bank (NCNB)/National Bank of North Carolina – 1971-1986
8.4	Wachovia Bank and Trust Company – 1969-1986
	Board of Directors
	Biographical
8.5	Carter, Martha S. – 1979-1986
8.6	Fletcher, A. J. – 1962-1979
8.7	Goodmon, James F. – 1975-1986
8.8	Raymond H., III – 1984-1986
8.9	Hagan, C. T., Jr. – 1963-1986
8.10	Charles T., III – 1982-1986
8.11	Virginia Blair Carter – 1968-1983
8.12	Moore, Aubrey H., Jr. – 1979-1984
8.13	Roster, 1983
	Board of Directors and Shareholders Meetings
	Agendas
8.14	1969-1972
8.15	1973-1974
8.16	1975-1976
8.17	1977-1978

8.18	1979-1980
8.19	1981-1982
8.20	1983
8.21	1984
8.22	1985
8.23	1986
8.23A	Building Appraisal for Southern Life By-Laws of Southern Life Insurance Company
8.24	1953-1975
8.25	1979-1987
8.26	Charter and Amendments – 1927-1974
8.26A	Club House Work Committees
8.27	Administrative (Deferred Compensation-Supplemental Employee's Retirement Plan (SERP)) – 1986
8.28	Audit, 1982 – 1984
8.29	Deferred Compensation and SERP – 1982-1986
8.30	Executive-Notices and Agendas – 1978-1983
8.31	Internal Audit Reports – 1982-1985
8.32	Contract to Purchase Dunning Property – 1978 Correspondence
8.33	1969-1973
8.34	1974-1976
8.35	1977-1979
8.36	1980-1981
8.37	1983
8.38	1984-1987
8.38A	County Tax Evaluation
8.39	Deed to Roanoke Dairy Products Company Property – 1949-1953
8.40	Dixie Life Insurance Company-Merger Agreements – 1931-1936
8.41	Dixie Security Life Insurance Company – 1952-1953
8.42	Employees' Death Benefits Plan – 1966
8.43	Employees' Retirement and Insurance Benefits – 1948-1949 Ernst and Ernst Audit Reports
8.44	1971-1973
8.45	1974-1975
8.46	1976
8.47	1977-1978 Ernst and Whinney Audit Reports
8.48	1979
8.49	1980-1981
8.50	1982-1983
8.51	1984-1985

Correspondence

8.52	1972-1976
8.53	1977-1978
8.54	1979-1981
8.55	1982-1983
8.56	1984-1987

Executive Committee

Exhibits-Marketing Plans and Reports

8.57	1965
8.58	1966
8.59	1967
8.60	1968
8.61	1969
8.62	1971
8.63	1972
8.64	1973
8.65	1974
8.66	1975
8.67	1976
8.68	1977
8.69	1978
8.70	1979
8.71	1980
8.72	1981
8.73	1982

Exhibits-Secretary's File

8.74	1976-1978
8.75	1979-1980
8.76	1981-1983

Exhibits-Specimen Policies – 1967

Minutes

8.78	1953-1956
8.79	1957
8.80	1958
8.81	1959
8.82	1960
8.83	1961
8.84	1962
8.85	1963
8.86	1964
8.87	1965
8.88	1966
8.89	1967
8.90	1968
8.91	1969
8.92	1970

8.93	1971
8.94	1972
8.95	1973
8.96	1974
8.97	1975
8.98	1976
8.99	1977
8.100	1978
8.101	1979
8.102	1980
8.103	1981
8.104	1982
8.105	1983

Finance Committee

Minutes, Mortgage Loans

8.106	1947
8.107	1948
8.108	1949
8.109	1950
8.110	1951
8.111	1952
8.112	1953
8.113	1954
8.114	1955
8.115	1956
8.116	1957
8.117	1958
8.118	1959
8.119	1960
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8.121	1962
8.122	1963
8.123	1964
8.124	1965
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8.128	1969
8.129	1970
8.130	1971
8.131	1972
8.132	1973
8.133	1974
8.134	1975
8.135	1976
8.136	1977

8.137	1978
8.138	1979
8.139	1980-1981
8.140	1982-1983
8.141	1984-1985
8.142	1986
	Minutes, Other Investments
8.143	1956-1957
8.144	1958-1959
8.145	1960-1961
8.146	1962-1963
8.147	1964-1965
8.148	1966-1967
8.149	1968
8.150	1969
8.151	1970
8.152	1971
8.153	1972
8.154	1973
8.155	1974
8.156	1975
8.157	1976
8.158	1977
8.159	1978
8.160	1979
8.161	1980
8.162	1981
8.163	1982
8.164	1983
8.165	1984
8.166	1985
8.167	1986
	Minutes, Short-Term Investments
8.168	1982
8.169	1983
8.170	1984
8.171	1985
8.172	1986
8.173	Foster, W. S., Collateral Loan – 1964-1972
8.174	Freeman, R. H., Foreclosure – 1927-1936
8.174A	General Ledger, Liability Account Listing, May 1985
8.175	Group Annuity Contract #00002 – 1986
	Home Office
8.175A	Back Entrance Marquee
8.175B	City Permit, Construction Work
8.175C	Furnace Room Alterations

	Home Office
8.175D	Repairs
8.176	I. C. E., Inc. Telephone Agreement – 1985
8.177	Insurance Department, Ruling #1 – 1934
8.178	Management Committee, Minutes – 1982-1987
8.179	Monumental General Insurance Company (Mortgage Insurance Division (M.I.D.) Assumption) – 1985-1986
8.180	NurseCare International, Incorporated – 1974
8.181	Offer to Purchase Beck Property – 1978
	Reinsurance Agreements
8.182	Business Men’s Assurance – 1978-1980
8.183	General Reassurance Corporation – 1978
8.184	Jefferson Standard Life – 1945-1976
8.185	Lincoln National Life – 1968-1980
8.186	Life Insurance Company of North America – 1974-1980
8.187	Munich American Reinsurance Company (MARC) Life – 1980
8.188	North American Reassurance Company – 1963-1967
8.189	Occidental Life of California – 1971-1975
8.190	Republic National Life – 1967
8.190A	Restrooms Remodeling – March 7, 1966
	Retirement Plan Committee
	Minutes
8.191	1965-1969
8.192	1970-1975
8.193	1976-1979
8.194	Sayre and Sayre Associates, Incorporated – 1984
	Shareholders
	Correspondence (Stock Transfer Requests, et cetera)
8.195	1952-1956
8.196	1963-1969
8.197	1970-1973
8.198	1974-1977
8.199	1978-1979
8.200	1980-1981
8.201	1982-1983
8.202	1984-1985
8.203	1986-1987
	Proxies
8.204	1977-1985
8.205	1986
8.206	Sale of Stock to Liberty Life Insurance Company – 1986-1987
	Southern Life Capital Stock, Dividends and Reports
8.207	1964-1976
8.208	1977-1985
8.209	1986

8.209A	Southern Life Building Drawing – n.d.
	Southern Life Center
8.209B	Groundbreaking Luncheon
8.209C	Open House – 1981
8.209D	Public Relations, Part 1
8.209E	Public Relations, Part 2
	Southern Life Insurance Company of Florence, South Carolina
8.210	Agreements – 1952
8.211	General – 1952-1955
8.212	Sparling Construction Company, Contract – 1947
	Specimen Policies
8.213	1963
8.214	1964-1966
8.215	Stock Valuation – 1955-1957
	Subsidiaries
8.216	Exchange Place Corporation – 1971-1979
8.217	O. Henry Investment Corporation – 1980-1981
8.218	Southern Life Holding Company – circa 1978
8.219	The Sunbelt Company – 1978-1980
8.220	Tillinghast and Company – 1985-1986

LEASE / SERVICE AGREEMENTS. 1938-1978, Series 9, 0.375 cu. ft., folders 1-15. This series is comprised of legal agreements and correspondence. It is arranged alphabetically by subject or vendor, and documents Southern Life's relations with diverse vendors over a forty-year period.

<u>Folder</u>	<u>Title</u>
9.1	Genesis One Computer Corporation – 1975
9.2	Insurance Information Exchange, Incorporated – 1968
	International Business Machines Corporation
9.3	1938-1941
9.4	1971-1977
9.5	Jefferson Standard Life Insurance Company – 1939-1944
9.5A	Krispy Kreme Doughnut Company
9.6	Management Science America – 1978
9.7	Otis Elevator Company – 1950-1951
	Parking Lot
9.8	1947-1959
9.8A	1959-1966
9.9	Software Design, Incorporated – 1974-1977
9.10	Spool System – 1973
9.11	System Support Software – 1977
9.12	Thermo-Products, Incorporated – 1973
9.13	Tracor Computing Corporation – 1973
9.14	Wachovia Services, Incorporated – 1972
9.15	Wray/Ward Advertising, Incorporated – 1976-1977

TEXAS (SOUTHERN LIFE OF TEXAS). 1975-1978, Series 10, 0.15 cu. ft., folders 1-9.

This series contains bank statements, correspondence, legal agreements, minutes, tax documents, and two printed Annual Statements. It is organized alphabetically by subject. The series charts the successful attempt by SLIC to enter the Texas market area by acquiring Houston-based Southern Life Insurance Company of Texas for \$85,000 in November 1977. Correspondents in this series include Wilbur L. Carter, Jr., T. Clyde Collins, Jr., A. J. Fletcher, and Herbert G. Tigner.

<u>Folder</u>	<u>Title</u>
10.1	Bank Statements – 1975-1977
10.2	Closing Documents – 1977
	Correspondence
10.3	1976, May through May, 1977
10.4	1977, June through October, 1977
10.5	1977, November through February, 1978
10.6	Minute Book – 1975-1976
10.7	Resignations – 1977
10.8	Tax Returns – 1976-1977
10.9	Temporary Certificate Matters – 1975-1977

PRINTED MATERIAL. 1927-1986, Series 11, 0.6 cu. ft., folder 1-6. This series includes manuals for personnel policy, recruiting, and leadership training, as well as two volumes of cancelled stock certificates and a ledger for stock transactions. It is arranged alphabetically by subject. The stock certificates are particularly important for documenting the earliest investors in Dixie Life Insurance Company.

<u>Folder</u>	<u>Title</u>
11.1	"A Career with Southern Life" – circa 1950
11.2	Home Office Personnel Policy Manual – circa 1985
11.3	"Leadership in Management" – 1946-1947 Stock Certificates
11.4	1927-1931
11.5	1931-1982
11.6	Stockholders Ledger – 1966-1986

SEPARATION LIST

1. Oversize

A total of seventy items (1928-1983), including financial working papers, promotional posters, large photographs, tax assessments, and specimen insurance policies, have been placed in oversize. This material was taken from the following series: Annual Statements, External Communications, and Corporate Secretary.

2. Photographs

An estimated 8000 photographs in album format have been placed in separate boxes and are stored in the vault. These albums document company-wide conventions and smaller sales meetings, ceremonial occasions, and company-sponsored outings. An additional 228 snapshots and photographic portraits (“mug files”) and 932 slides of SLIC officers, sales and home office personnel, and company related activities have also been retained. These materials comprise 13.75 cubic feet and span the years circa 1935-1986.

3. Memorabilia

Sixteen items (circa 1950-1977), including an audiocassette, banners, commemorative tokens, convention ribbons, and corporate seals, have been removed from the collection and placed with the artifacts collection.