## BILLING RATES - FY 11/12

**DEPARTMENT NAME**  
Agricultural Service Laboratory

**VICE-PRESIDENT AREA**  
Public Service and Agriculture

<table>
<thead>
<tr>
<th>DESCRIPTION OF COMMODITY OR SERVICE</th>
<th>UNIT OF BILLING</th>
<th>FY 11/12 IN-STATE RATE</th>
<th>FY 11/12 OUT-OF-STATE RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Soil Testing</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard Test</td>
<td>per each</td>
<td>$6.00</td>
<td>$6.00</td>
</tr>
<tr>
<td>Sulfur</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Organic Matter</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Nitrate Nitrogen</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Soluble Salts</td>
<td>per each</td>
<td>$3.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>Pond Bottom</td>
<td>per each</td>
<td>$3.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>Shrimp Pond</td>
<td>per each</td>
<td>$3.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>pH only</td>
<td>per each</td>
<td>$3.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>Soilless Mixes</td>
<td>per each</td>
<td>$10.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Bulk Density</td>
<td>per each</td>
<td>$10.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Plant Tissue Analysis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard Minerals</td>
<td>per each</td>
<td>$6.00</td>
<td>$12.00</td>
</tr>
<tr>
<td>Orchard Leaf</td>
<td>per each</td>
<td>$17.00</td>
<td>$34.00</td>
</tr>
<tr>
<td>Nitrogen</td>
<td>per each</td>
<td>$6.00</td>
<td>$12.00</td>
</tr>
<tr>
<td>Boron</td>
<td>per each</td>
<td>$5.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Chloride</td>
<td>per each</td>
<td>$5.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Nitrate Nitrogen</td>
<td>per each</td>
<td>$5.00</td>
<td>$10.00</td>
</tr>
<tr>
<td>Fax Report</td>
<td>per each</td>
<td>$1.00</td>
<td>$1.00</td>
</tr>
<tr>
<td>Feed and Forage Analysis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard Minerals</td>
<td>per each</td>
<td>$6.00</td>
<td>$6.00</td>
</tr>
<tr>
<td>Nitrate Nitrogen</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Crude Protein</td>
<td>per each</td>
<td>$6.00</td>
<td>$6.00</td>
</tr>
<tr>
<td>Crude Fat</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Ash</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Acid Detergent Fiber</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Neutral Detergent Fiber</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>ADFN - Bound Protein</td>
<td>per each</td>
<td>$6.00</td>
<td>$6.00</td>
</tr>
<tr>
<td>Soluble Protein</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Soluble Chloride and Sodium</td>
<td>per each</td>
<td>$5.00</td>
<td>$5.00</td>
</tr>
<tr>
<td>Dry Matter only</td>
<td>per each</td>
<td>$3.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>pH</td>
<td>per each</td>
<td>$3.00</td>
<td>$3.00</td>
</tr>
<tr>
<td>Fax Report</td>
<td>per each</td>
<td>$1.00</td>
<td>$1.00</td>
</tr>
</tbody>
</table>
**BILLING RATES - FY 11/12**

**DEPARTMENT NAME**
Agricultural Service Laboratory

**VICE-PRESIDENT AREA**
Public Service and Agriculture

<table>
<thead>
<tr>
<th>DESCRIPTION OF COMMODITY OR SERVICE</th>
<th>UNIT OF BILLING</th>
<th>FY 11/12 IN-STATE RATE</th>
<th>FY 11/12 OUT-OF-STATE RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Irrigation Water Analysis</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard</td>
<td>per each</td>
<td>$6.00</td>
<td>$6.00</td>
</tr>
<tr>
<td>Special</td>
<td>per each</td>
<td>$25.00</td>
<td>$25.00</td>
</tr>
<tr>
<td>Fax Report</td>
<td>per each</td>
<td>$1.00</td>
<td>$1.00</td>
</tr>
</tbody>
</table>

| Animal Waste Analysis               |                 |                        |                           |
| Special                             | per each        | $33.00                 | $43.00                    |
| Arsenic                             | per each        | $20.00                 | $20.00                    |
| CCE                                 | per each        | $10.00                 | $20.00                    |
| Nitrate Nitrogen                    | per each        | $10.00                 | $20.00                    |
| pH                                  | per each        | $3.00                  | $6.00                     |
| Soluble Phosphorus                  | per each        | $5.00                  | $10.00                    |
| VA DCR Animal Waste                 | per each        | $0.00                  | $43.00                    |
| Fax Report                          | per each        | $1.00                  | $1.00                     |

| Other                               |                 |                        |                           |
| Routine Solution Minerals           | per each        | $3.00                  | $6.00                     |
| Routine minerals plus digestion     | per each        | $6.00                  | $12.00                    |
| Routine solution Minerals plus Ag and As | per each | $6.00                  | $12.00                    |
| In solution - P, K, Ca, Mg, S, Zn, Cu, Mn, Fe, Na, Al, Cd, Cr, Pb, Se, Mo, Ni, As | per each | $15.00                 | $30.00                    |
| Wet Ash Digest sample - P, K, Ca, Mg, S, Zn, Cu, Mn, Fe, Na, Al, Cd, Cr, Pb, Se, Mo, Ni, As | per each | $30.00                 | $60.00                    |
| Wet Ash Digest sample - As          | per each        | $20.00                 | $20.00                    |
| In solution - Hg                    | per each        | $15.00                 | $30.00                    |
| Digest sample - Hg                  | per each        | $30.00                 | $60.00                    |
| Other single elements - in solution | per each        | $15.00                 | $30.00                    |
| Other single elements - digest      | per each        | $30.00                 | $60.00                    |
| Ammonium Nitrogen                   | per each        | $10.00                 | $10.00                    |
| Boron dry ash                       | per each        | $5.00                  | $10.00                    |
| TKN                                 | per each        | $12.00                 | $12.00                    |
## BILLING RATES - FY 11/12

**DEPARTMENT NAME**  
Agricultural Service Laboratory

**VICE-PRESIDENT AREA**  
Public Service and Agriculture

<table>
<thead>
<tr>
<th>DESCRIPTION OF COMMODITY OR SERVICE</th>
<th>UNIT OF BILLING</th>
<th>FY 11/12 IN-STATE RATE</th>
<th>FY 11/12 OUT-OF-STATE RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Compost</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Standard</td>
<td>per each</td>
<td>$25.00</td>
<td>$50.00</td>
</tr>
<tr>
<td>Special</td>
<td>per each</td>
<td>$40.00</td>
<td>$80.00</td>
</tr>
<tr>
<td>Bulk Density</td>
<td>per each</td>
<td>$10.00</td>
<td>$20.00</td>
</tr>
<tr>
<td>Nitrage Nitrogen</td>
<td>per each</td>
<td>$10.00</td>
<td>$20.00</td>
</tr>
<tr>
<td>Fax Report</td>
<td>per each</td>
<td>$1.00</td>
<td>$1.00</td>
</tr>
<tr>
<td>Carbon: Nitrogen Ratio</td>
<td>per each</td>
<td>$10.00</td>
<td>$20.00</td>
</tr>
<tr>
<td>Soil Sample Mailer - public</td>
<td>per each</td>
<td>$15.00</td>
<td>$15.00</td>
</tr>
<tr>
<td>Soil Sample Mailer - business</td>
<td>per each</td>
<td>$12.50</td>
<td>$12.50</td>
</tr>
<tr>
<td>ICP new element development</td>
<td>per each</td>
<td>$100.00</td>
<td>$100.00</td>
</tr>
</tbody>
</table>