



BILLING RATES - FY 26/27

DEPARTMENT NAME :
Edisto Research and Education Center

VICE-PRESIDENT AREA :
CAFLS

DESCRIPTION OF COMMODITY OR SERVICE :	UNIT OF BILLING	FY 26/27 RATE	CUSTOMERS BEING SERVED
USE OF FACILITIES:			
Use of Auditorium - 200 people	per day	\$250.00	Non-University
Use of Conference Room - 30 people	per day	\$100.00	Non-University
Use of Grounds - Up to 100 people	per day	\$200.00	Non-University
Use of Grounds - 101-500 people	per day	\$300.00	Non-University
Use of Grounds - > 500 people	per day	\$500.00	Non-University
Use of Laboratory space	per year/sq ft	\$28.30	Non-University
Use of Administrative bldg	per year/sq ft	\$15.85	Non-University
Use of Field laboratories	per year/sq ft	\$14.90	Non-University
Use of Glasshouse	per year/bay	\$2,400.00	University and Non-University
Use of Bull Test Sale Barn for Cattle or Other Animals	per day	\$1,500.00	Non-University
Use of Bull Test Sale Barn No Cattle or Animals	per day	\$250.00	Non-University
Use of Shop	per day	\$250.00	Non-University
Student housing	per week	\$150.00	Students



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Grad house	per week	\$150.00	non-student
SALARY:			
Research Technician	per hr	\$25.00	Non-University
Farm Support Technician	per hr	\$19.00	Non-University
Maintenance Support Technician	per hr	\$21.00	Non-University
Professional Faculty	per day	\$500.00	Non-University
Research Technician	per day	\$175.00	Non-University
Clerical	per day	\$140.00	Non-University
Mechanic and Fabrication	per hour	\$45.00	Non-University
OFFICE / VEHICLE:			
Use of Student Office	per day	\$5.00	Non-University
Use of Professional Office	per day	\$5.00	Non-University
Use of Lab	per day	\$100.00	Non-University



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Vehicle Use	per day	\$50.00	Non-University
Field Supplies	varies	varies	Non-University
ROW CROP PRODUCTION FEES:			
corn, soybean, wheat	per acre	\$900.00	Non-University
corn, soybean, wheat (Irrigated)	per acre	\$1,200.00	Non-University
cotton, peanuts	per acre	\$900.00	Non-University
cotton, peanuts (Irrigated)	per acre	\$1,150.00	Non-University
Tobacco	per acre	\$5,500.00	Non-University
Tobacco irrigated	per acre	\$5,750.00	Non-University
VEGETABLE PRODUCTION FEES:			
Sweet potato, Southern peas, Sweet corn, Spring cucumbers, chick pea	per acre	\$2,500.00	Non-University
Lima beans, Snap beans, Fall cucumbers, Yellow squash, Greens	per acre	\$3,500.00	Non-University



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Watermelon on plastic, Cantaloupe on plastic, Cabbage, Collards	per acre	\$5,000.00	Non-University
Tomatoes & pepper on plastic, Okra, green onions	per acre	\$11,500.00	Non-University
Strawberry on plastic	per acre	\$20,000.00	Non-University
CATTLE FEES:			
Use of any cow in the Brood Herd	per day	\$3.40	Non-University
Use of any "young stock" in the beef cattle herd	per day	\$0.57	Non-University
SENSOR AND AUTOMATION LAB:			
Flight Training	per hour	\$439.40	University and Non-university
Operation*	per hour	\$1,647.74	University and Non-university
Download and Data Analysis	per hour	\$102.99	University and Non-university
Educational Program**	per hour	\$68.66	University and Non-university
PCB FABRICATION:			
Consultation	per hour	\$68.66	University and Non-university
Fabrication@	per hour	\$112.00	University and Non-university
Testing	per hour	\$313.60	University and Non-university
Moddification++	per hour	\$313.60	University and Non-university
Bulk Fabrication (contact: jmaja@clemson.edu)	per hour	\$728.00	University and Non-university



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<p>* The Sensor & Automation Lab will purchase all parts. Purchaser/Customer will reimburse cost of parts and delivery. ** Excluding travel from Edisto-REC to destination, meals, lodging and additional travel expenses, e.g., Hotel and/or Air ticket.++If based on customer changes, will be considered as new design and charges for Design and fabrication will be added to the total cost of the project.</p>			
	per hour	\$75.00	University and Non-university
+\$75.00/hr. thereafter	per hour	\$75.00	University and Non-university
@\$81.00/hr. thereafter	per hour	\$81.00	University and Non-university
LAB FEES FOR qPCR WORK:			
qPCR	per run	\$25.00	Clemson University
qPCR reagents (non-multiplex; multiplex: ask for quote)	per sample	\$2.00	Clemson University
qPCR	per run	\$37.50	External University
qPCR reagents (non-multiplex; multiplex: ask for quote)	per sample	\$3.00	External University
qPCR	per run	\$50.00	Industry
qPCR reagents (non-multiplex; multiplex: ask for quote)	per sample	\$4.00	Industry
qPCR consulting (primer design)	per hour	\$50.00	Clemson University
qPCR consulting (primer design)	per hour	\$75.00	External University
qPCR consulting (primer design)	per hour	\$100.00	Industry
CROP VARIETY EVALUATION (Corn, Soybean, Small Grain, Sorghum):			
Dry land	per variety per location	\$125.00	Industry
Irrigated	per variety per location	\$250.00	Industry



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AGRONOMIC AND ENTOMOLOGY TRIALS (Cotton, Soybean,Corn):			
Tier 1 - Basic Trial requirements	per treatment*	\$750.00	Industry
Planting/trial set up, plot spraying and maintenance, limited data collection			
Harvest data not required or optional			
Tier 2 - Intermediate requirements	per treatment*	\$1,000.00	Industry
Planting/trial set up, plot spraying and maintenance, moderate data collection			
Harvest data optional or requested			
Tier 3 - Advanced trial requirements	per treatment*	\$1,250.00	Industry
Soybean - a: Base charge is \$720 per entry for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar fungicide applications and in field foliar ratings the day before each fungicide application and one additional foliar rating. Each additional foliar rating is \$50 per entry. Additional fungicide applications are \$100 per application. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally			
	per entry	\$1,000.00	Industry
Soybean - b: Evaluation of leaves for soybean rust done using a dissecting scope.			
	per entry per	\$25.00	Industry
Cotton: Base charge is \$750 per entry for 4 replications including all needed needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar fungicide applications and in-field foliar ratings the day before each fungicide application and one additional foliar rating. Each additional foliar rating is \$50 per entry. Additional fungicide applications are \$100 per application. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally.			
	per entry	\$1,000.00	Industry



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Corn - a: Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar fungicide applications and in-field foliar ratings the day before each fungicide application and one additional foliar rating. Each additional foliar rating is \$50 per entry. Additional fungicide applications are \$100 per application.	per entry	\$1,000.00	Industry
Corn - b. Laboratory assesment for disease identifiecation and severity	per entry per	\$50.00	Industry
Grain sorghum-Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar	per entry	\$750.00	Industry
Nematicide trials:			
Soybean a: Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per application per entry.	per entry	\$1,000.00	Industry
Soybean b. Direct measurements for determinations of nematode population densities are \$30 per replication with the exception of SCN females. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Gallig indices are \$10 per replication. Extraction and enumeration of SCN females at 5 weeks after planting are \$35 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90	per replication	\$30.00	Industry
fe	per entry	\$1,000.00	Industry
Cotton b. b. Direct measurements for determinations of nematode population densities are \$30 per replication. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Gallig indices are \$10 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry



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Corn a. Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per	per replication	\$1,000.00	Industry
Corn b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Gallling indices are \$10 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry
Grain Sorghum a. Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per application per entry.	per entry	\$750.00	Industry
Grain Sorghum b. Direct measurements for determinations of nematode population densities are \$30 per replication. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Gallling indices are \$10 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry
Variety Evaluations for Resistance to Nematodes:			
Soybean a. Charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 35-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$600.00	Industry



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Soybean b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Extraction and enumeration of SCN females at 5 weeks after planting are \$35 per replication. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$50.00	Industry
Cotton a. Charge \$540 per entry base charge for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$600.00	Industry
Cotton b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry
Corn a. Charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$700.00	Industry
Corn b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replicationentry	\$30.00	Industry
Grain Sorghum a. Charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$700.00	Industry



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Grain Sorghum b. Direct measurements for determinations of nematode population densitie. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry
Corn, Cotton, Grain Sorghum or Soybean greenhouse evaluation of nematode reproduction as affected by genotype or seed treatment	per entry	\$100.00	Industry
Nematode speciations. Speciation of nematodes are \$50 per sample. This starts with extraction of nematode specimens from soil and includes speciation utilizing PCR techniques.	rent species in a given so	\$50.00	Industry
Peanut Evaluations			
Peanut Field trials for pesticides/inoculants or seed treatments. The basic data package is agreed upon ahead of time and can include the following (increased numbers of assessments are pro-rated) No yield from field trial subtract \$62.50 per treatment/rep/location	treatment per rep per locæ	\$250.00	Industry
Peanut Field Trials Additional data offered:			
Foliar insect counts (2X)	per trt/rep/loc.	\$62.50	Industry
Soil insect counts (1X)	per trt/rep/loc.	\$62.50	Industry
Grade data	per trt/rep/loc.	\$62.50	Industry
Irrigation Required	per trt/location	\$100.00	Industry
Maturity Data (1X) (pod mesocarp)	per trt/rep/loc.	\$15.00	Industry
Greenhouse tests (no yield):	per trt/rep	\$125.00	Industry
Greenhouse tests (with yield):	per trt/rep	\$175.00	Industry
Peanut Combine Use	per acre	\$100.00	



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Clemson University Precision Agriculture Engineering Service Agreement Costs			
Miscellaneous			
Travel to site, each trip required	mi, round trip	\$2.00	Industry
Spatial data analytics, ANOVA	test	\$250.00	Industry
Non-spatial data analytics, ANOVA	test	\$100.00	Industry
Greenseeker mapping			
- Greenseeker delivery	mi, round trip	\$5.00	Industry
- Greenseeker mapping, continous	1,000 row-ft	\$10.00	Industry
- Greenseeker mapping, grid	position	\$10.00	Industry
Plant vigor mapping			
- Plant vigor mapping delivery	mi, round trip	\$5.00	Industry
- Plant vigor mapping, continuous	1,000 row-ft	\$10.00	Industry
- Plant vigor mapping, grid/plot	point	\$10.00	Industry
Plant stand counts	position	\$10.00	Industry
Plant heights	position	\$10.00	Industry
Soil sampling a. Charge is for 3 depths including all needed materials and equipment. Each depth will consist of 1 sample per depth. Additional samples per depth will be billed proportionally.	per depth	\$30.00	Industry
Cotton harvest			
Cotton harvest / yield mapping, strips	ac	\$100.00	Industry



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- Picker delivery	mi, round trip	\$10.00	Industry
Cotton harvest / weighing, 2-row plots	plot	\$10.00	Industry
- Combine delivery	mi, round trip	\$10.00	Industry
- Quality sampling	sample	\$4.00	Industry
Peanut harvest			
Peanut combining / yield mapping, strips	ac	\$50.00	Industry
- Combine delivery	mi, round trip	\$10.00	Industry
Peanut combining / weighing, 2-row plots	plot	\$5.00	Industry
- Combine delivery	mi, round trip	\$10.00	Industry
- Grade sampling	sample	\$2.00	Industry
Peanut digging	ac	\$25.00	Industry
- Digger delivery	mi, round trip	\$5.00	Industry
- Digging loss evaluation, 2 row-ft areas	sample	\$40.00	Industry
- Digging loss evaluation, 4 row-ft areas	sample	\$60.00	Industry
- Digging loss evaluation, 8 row-ft areas	sample	\$80.00	Industry
Peanut sample analysis			
- Pod moisture sampling/lab analysis	sample	\$10.00	Industry
- Kernel moisture sampling/lab analysis	sample	\$15.00	Industry
Soybean harvest			
Soybean harvesting a. Charge is for 4 row plots. The distance between each row is 30 inches. Each plot is 30 ft long and 10ft in width	ac	\$20.00	Industry
Soybean harvesting b. Charge is for 2 row plots. The distance between each row is 38 inches. Each plot is 30 ft long and 152ft in width	ac	\$30.00	Industry
- sample delivery	mi, round trip	\$10.00	Industry
- Combine delivery	mi, round trip	\$20.00	Industry
- Quality sampling	sample	\$4.00	Industry
Soil Mapping			
Soil EC	ac		
- EC mapping, 50 ft resolution	ac	\$10.00	Industry
- EC mapping, 25 ft resolution	mi, round trip	\$20.00	Industry
- Veris delivery	sample	\$3.00	Industry
Grid soil sampling, or see below	ac	\$25.00	Industry
- 1/4 ac resolution	ac	\$100.00	Industry
- 1/2 ac resolution	ac	\$50.00	Industry
- 1 ac resolution	ac	\$25.00	Industry
- 2.5 ac resolution	ac	\$10.00	Industry
- 5 ac resolution	zone	\$5.00	Industry
Zone composite sampling	sample	\$30.00	Industry
Soil moisture content lab analysis	sample	\$5.00	Industry
Analyses			
Standard Routine Soil Test	Per sample	\$10.00	Industry
Standard Routine Plant Test	Per sample	\$15.00	Industry



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Total soil carbon	Per sample	\$8.00	Industry
Total soil nitrogen	Per sample	\$8.00	Industry
Nitrite Nitrogen	Per sample	\$5.00	Industry
Ammonium Nitrogen	Per sample	\$5.00	Industry
Extractable Sulfate Sulfur	Per sample	\$5.00	Industry
pH	Per sample	\$3.00	Industry
EC	Per sample	\$3.00	Industry
Soil texture lab analysis	Per sample	\$15.00	Industry
Soil Respiration 3-Day CO2-C method	Per sample	\$20.00	Industry
Cabron minerlization 24 d	Per sample	\$10.00	Industry
Potentially mineralizable nitrogen method	Per sample	\$15.00	Industry
Bulk Density	Per sample	\$10.00	Industry
Particulate organic matter	Per sample	\$5.00	Industry
Dissolved soil organic carbon and nitrogen	Per sample	\$10.00	Industry
Permanganate oxidizable carbon	Per sample	\$10.00	Industry
Urease activity	Per sample	\$30.00	Industry
Beta-glucosidase activity	Per sample	\$25.00	Industry
Acid and alkaline phosphatase	Per sample	\$25.00	Industry
Wet and dry aggregate stability	Per sample	\$15.00	Industry
Plate Reader Analysis	Per Analysis	\$7.00	Internal/External
Astoria Analysis	Per Analysis	\$31.00	Internal/External