



**BILLING RATES - FY 20/21**

**DEPARTMENT NAME :**

**Edisto Research and Education Center**

**VICE-PRESIDENT AREA :**

**PSA**

<b>DESCRIPTION OF COMMODITY OR SERVICE :</b>	<b>UNIT OF BILLING</b>	<b>FY 20/21 RATE</b>	<b>CUSTOMERS BEING SERVED</b>
<b>USE OF FACILITIES:</b>			
Use of Auditorium - 200 people	per day	\$250.00	Non-University
Use of Conference Room - 30 people	per day	\$100.00	Non-University
Use of Grounds - Up to 100 people	per day	\$200.00	Non-University
Use of Grounds - 101-500 people	per day	\$300.00	Non-University
Use of Grounds - > 500 people	per day	\$500.00	Non-University
Use of Laboratory space	per year/sq ft	\$28.30	Non-University
Use of Administrative bldg	per year/sq ft	\$15.85	Non-University
Use of Field laboratories	per year/sq ft	\$14.90	Non-University
Use of Glasshouse	per year/bay	\$2,400.00	Non-University
Use of Bull Test Sale Barn for Cattle or Other Animals	per day	\$1,500.00	Non-University
Use of Bull Test Sale Barn No Cattle or Animals	per day	\$250.00	Non-University



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<b>SALARY:</b>			
Research Technician	per hr	\$25.00	Non-University
Farm Support Technician	per hr	\$19.00	Non-University
Maintenance Support Technician	per hr	\$21.00	Non-University
Professional Faculty	per day	\$500.00	Non-University
Research Technician	per day	\$175.00	Non-University
Clerical	per day	\$140.00	Non-University
<b>OFFICE / VEHICLE:</b>			
Use of Student Office	per day	\$5.00	Non-University
Use of Professional Office	per day	\$5.00	Non-University
Use of Lab	per day	\$100.00	Non-University
Vehicle Use	per day	\$50.00	Non-University
Field Supplies	varies	varies	Non-University



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<b>ROW CROP PRODUCTION FEES:</b>			
corn, soybean, wheat	per acre	\$600.00	Non-University
corn, soybean, wheat (Irrigated)	per acre	\$900.00	Non-University
cotton, peanuts	per acre	\$900.00	Non-University
cotton, peanuts (Irrigated)	per acre	\$1,150.00	Non-University
Tobacco	per acre	\$5,500.00	Non-University
Tobacco irrigated	per acre	\$5,750.00	Non-University
<b>VEGETABLE PRODUCTION FEES:</b>			
Sweet potato, Southern peas, Sweet corn, Spring cucumbers	per acre	\$2,500.00	
Lima beans, Snap beans, Fall cucumbers, Yellow squash, Greens	per acre	\$3,500.00	
Watermelon on plastic, Cantaloupe on plastic, Cabbage, Collards	per acre	\$5,000.00	
Tomatoes & pepper on plastic, Okra, green onions	per acre	\$11,500.00	
Strawberry on plastic	per acre	\$20,000.00	



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<b>CATTLE FEES:</b>			
Use of any cow in the Brood Herd	per day	\$3.40	Non-University
Use of any "young stock" in the beef cattle herd	per day	\$0.57	Non-University
<b>SENSOR AND AUTOMATION LAB:</b>			
Unmanned Aerial Vehicle (UAV)			
Design			
Fabrication & Testing*			
Flight Training	per hour	\$392.32	University and Non-university
Operation*	per hour	\$1,471.19	University and Non-university
Download and Data Analysis	per hour	\$91.95	University and Non-university
Educational Program**	per hour	\$61.30	University and Non-university
<b>PCB FABRICATION:</b>			
Consultation	per hour	\$61.30	University and Non-university



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Design - Hardware+	per hour		
Design - Firmware+	per hour		
Fabrication@	per hour	\$100.00	University and Non-university
Testing	per hour	\$280.00	University and Non-university
Modification++	per hour	\$280.00	University and Non-university
Bulk Fabrication (contact: jmaja@clemson.edu)	per hour	\$650.00	University and Non-university
* The Sensor & Automation Lab will purchase all parts. Purchaser/Customer will reimburse cost of parts and delivery.	per hour	\$75.00	University and Non-university

\*\* Excluding travel from Edisto-REC to destination, meals, lodging and additional travel expenses, e.g., Hotel and/or Air ticket.

+\$75.00/hr. thereafter

@\$81.00/hr. thereafter

++If based on customer changes, will be considered as new design and charges for Design and fabrication will be added to the total cost of the project.

**LAB FEES FOR qPCR WORK:**



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qPCR	per run	\$25.00	Clemson University
qPCR reagents (non-multiplex; multiplex: ask for quote)	per sample	\$2.00	Clemson University
qPCR	per run	\$37.50	External University
qPCR reagents (non-multiplex; multiplex: ask for quote)	per sample	\$3.00	External University
qPCR	per run	\$50.00	Industry
qPCR reagents (non-multiplex; multiplex: ask for quote)	per sample	\$4.00	Industry
qPCR consulting (primer design)	per hour	\$50.00	Clemson University
qPCR consulting (primer design)	per hour	\$75.00	External University
qPCR consulting (primer design)	per hour	\$100.00	Industry
<b>CROP VARIETY EVALUATION (Corn, Soybean, Small Grain, Sorghum):</b>			
<b>Single Location (corn, soybean, small grain, sorghum) per variety per location</b>			
Dry land	per variety per location	\$125.00	Industry
Irrigated	per variety per location	\$250.00	Industry



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<b>ENTOMOLOGY TRIALS (Cotton, Soybean):</b>			
Tier 1 - Basic Trial requirements  Planting/trial set up, plot spraying and maintenance, limited data collection  Harvest data not required or optional	per treatment*	\$750.00	Industry
Tier 2 - Intermediate requirements  Planting/trial set up, plot spraying and maintenance, moderate data collection  Harvest data optional or requested	per treatment*	\$1,000.00	Industry
Tier 3 - Advanced trial requirements  Planting/trial set up, plot spraying and maintenance, intensive data collection  Harvest data requested or required	per treatment*	\$1,250.00	Industry
*Assuming 4 replications per treatment per trial location; add \$250 for each additional replication			

**Data collection details:**

limited – one or two evaluation/sample dates; insect or injury counts primarily



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moderate – two or three evaluation/sample dates; insect or injury counts plus additional data collection, such as stand counts, plant heights, node counts, NDVI estimates, or additional measurements/data collection			
intensive – three or more evaluation/sample dates; insect or injury counts plus additional data collection, such as stand counts, plant heights, node counts, NDVI estimates, plant mapping, or additional measurements/data collection			
<b>PLANT PATHOLOGY (Corn, Cotton, Soybean, Grain Sorghum):</b>			
<b>Fungicide Trials:</b>			
Soybean - a: Base charge is \$720 per entry for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar fungicide applications and in field foliar ratings the day before each fungicide application and one additional foliar rating. Each additional foliar rating is \$50 per entry. Additional fungicide applications are \$100 per application. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally	per entry	\$720.00	Industry
Soybean - b: Evaluation of leaves for soybean rust done using a dissecting scope.	per entry per	\$25.00	Industry





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<p>Cotton: Base charge is \$750 per entry for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar fungicide applications and in-field foliar ratings the day before each fungicide application and one additional foliar rating. Each additional foliar rating is \$50 per entry. Additional fungicide applications are \$100 per application. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally.</p>	per entry	\$750.00	Industry
<p>Corn - a: Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth information such as plant height. Base charge includes 2 foliar fungicide applications and in-field foliar ratings the day before each fungicide application and one additional foliar rating. Each additional foliar rating is \$50 per entry. Additional fungicide applications are \$100 per application. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally.</p>	per entry	\$800.00	Industry
<p>Corn - b. Laboratory assesment for disease identifiecanton and severity</p>	per entry per	\$25.00	Industry
<p>Grain sorghum-Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Includes yield and basic plant growth</p>	per entry	\$650.00	Industry



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Nematicide trials:			
Soybean a: Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per application per entry.	per entry	\$720.00	Industry
Soybean b. Direct measurements for determinations of nematode population densities are \$30 per replication with the exception of SCN females. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Gallig indices are \$10 per replication. Extraction and enumeration of SCN females at 5 weeks after planting are \$35 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry



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<p>Cotton a. a. Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per application per entry.</p>	per entry	\$750.00	Industry
<p>Cotton b. b. Direct measurements for determinations of nematode population densities are \$30 per replication. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.</p>	per replication	\$30.00	Industry



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<p>Corn a. Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per application per entry.</p>	per replication	\$800.00	Industry
<p>Corn b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.</p>	per replication	\$30.00	Industry



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Grain Sorghum a. Base charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height. Base charge includes 1 in-furrow granular or liquid nematicide application. Additional in-furrow, side-dressed or foliar nematicide applications are \$100 per application per entry.

per entry

\$650.00

Industry

Grain Sorghum b. Direct measurements for determinations of nematode population densities are \$30 per replication. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per replication. Charges are for each time such data is gathered. For example, if soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.

per replication

\$30.00

Industry

Variety Evaluations for Resistance to Nematodes:



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Soybean a. Charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 35-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$520.00	Industry
Soybean b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Extraction and enumeration of SCN females at 5 weeks after planting are \$35 per replication. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry



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Cotton a. Charge \$540 per entry base charge for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$540.00	Industry
Cotton b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry



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<p>Corn a. Chargeis for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.</p>	per entry	\$600.00	Industry
<p>Corn b. Direct measurements for determinations of nematode population densities. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.</p>	per replicationentry	\$30.00	Industry





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Grain Sorghum a. Charge is for 4 replications including all needed fertilizers, herbicides and other pesticides. Each replication will consist of a 4-row plot 50-feet long. Additional rows will be billed proportionally. Includes yield and basic plant growth information such as plant height.	per entry	\$600.00	Industry
Grain Sorghum b. Direct measurements for determinations of nematode population densitie. For example, any soil samples taken are \$30 per replication; roots dug and run through a mist chamber are \$30 per replication. Galling indices are \$10 per plot. Charges are for each time such data is gathered. If soil samples are collected at planting, midseason and harvest then the charge per replication is \$90.	per replication	\$30.00	Industry
Peanut Evaluations			



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Peanut Field trials for pesticides/inoculants or seed treatments. The basic data package can include the following (increased numbers of assessments are prorated)	per treatment per rep per location	\$250.00	Industry
Disease ratings (1 LLS, 1 WM, 2 TSWV, 2 Thrips damage)			
plant health/vigor (2 ratings)			
emergence/stand counts			
taproot nodules			
NDVI (2X)			
Yield			
No yield from field trial subtract \$62.50 per treatment/rep/location			
<b>Peanut Field Trials Additional data offered:</b>			
Foliar insect counts (2X)	per trt/rep/loc.	\$62.50	Industry
Soil insect counts (1X)	per trt/rep/loc.	\$62.50	Industry



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Grade data	per trt/rep/loc.	\$62.50	Industry
Irrigation Required	per trt/location	\$100.00	Industry
Maturity Data (1X) (pod mesocarp)	per trt/rep/loc.	\$15.00	Industry
Greenhouse tests (no yield):	per trt/rep	\$125.00	Industry
Greenhouse tests (with yield):	per trt/rep	\$175.00	Industry
Peanut Combine Use	per acre	\$100.00	Industry
<b>Clemson University Precision Agriculture Engineering Service Agreement Costs</b>			
<b>Miscellaneous</b>			
Travel to site, each trip required	mi, round trip	\$2.00	Industry
Spatial data analytics, ANOVA	test	\$250.00	Industry
Non-spatial data analytics, ANOVA	test	\$100.00	Industry
Crop mapping, in-season			



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Greenseeker mapping			
- Greenseeker delivery	mi, round trip	\$5.00	Industry
- Greenseeker mapping, continous	1,000 row-ft	\$10.00	Industry
- Greenseeker mapping, grid	position	\$10.00	Industry
Plant vigor mapping			
- Plant vigor mapping delivery	mi, round trip	\$5.00	Industry
- Plant vigor mapping, continuous	1,000 row-ft	\$10.00	Industry
- Plant vigor mapping, grid/plot	point	\$10.00	Industry
Plant stand counts	position	\$10.00	Industry
Plant heights	position	\$10.00	Industry
Cotton harvest			
Cotton harvest / yield mapping, strips	ac	\$100.00	Industry
- Picker delivery	mi, round trip	\$10.00	Industry



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Cotton harvest / weighing, 2-row plots	plot	\$10.00	Industry
- Combine delivery	mi, round trip	\$10.00	Industry
- Quality sampling	sample	\$4.00	Industry
Peanut harvest			
Peanut combining / yield mapping, strips	ac	\$50.00	Industry
- Combine delivery	mi, round trip	\$10.00	Industry
Peanut combining / weighing, 2-row plots	plot	\$5.00	Industry
- Combine delivery	mi, round trip	\$10.00	Industry
- Grade sampling	sample	\$2.00	Industry
Peanut digging	ac	\$25.00	Industry
- Digger delivery	mi, round trip	\$5.00	Industry
- Digging loss evaluation, 2 row-ft areas	sample	\$40.00	Industry
- Digging loss evaluation, 4 row-ft areas	sample	\$60.00	Industry



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- Digging loss evaluation, 8 row-ft areas	sample	\$80.00	Industry
Peanut sample analysis			
- Pod moisture sampling/lab analysis	sample	\$10.00	Industry
- Kernel moisture sampling/lab analysis	sample	\$15.00	Industry
<b>Soil Mapping</b>			
<b>Soil EC</b>			
- EC mapping, 50 ft resolution	ac	\$10.00	Industry
- EC mapping, 25 ft resolution	mi, round trip	\$20.00	Industry
- Veris delivery	sample	\$3.00	Industry
Grid soil sampling, or see below	ac	\$25.00	Industry
- 1/4 ac resolution	ac	\$100.00	Industry
- 1/2 ac resolution	ac	\$50.00	Industry
- 1 ac resolution	ac	\$25.00	Industry



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- 2.5 ac resolution	ac	\$10.00	Industry
- 5 ac resolution	zone	\$5.00	Industry
Zone composite sampling	sample	\$30.00	Industry
Soil moisture content lab analysis	sample	\$5.00	Industry
Soil texture lab analysis	sample	\$10.00	Industry
Analyses			
Standard Routine Soil Test	Per sample	\$10.00	Industry
Standard Routine Plant Test	Per sample	\$10.00	Industry
Organic Matter	Per sample	\$7.00	Industry
Nitrite Nitrogen	Per sample	\$5.00	Industry
Ammonium Nitrogen	Per sample	\$5.00	Industry
Nitrate Nitrogen	Per sample	\$5.00	Industry
Extractable Sulfate Sulfur	Per sample	\$5.00	Industry



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pH	Per sample	\$3.00	Industry
Soil Respiration 3-Day CO <sub>2</sub> -C method	Per sample	\$25.00	Industry
Potentially mineralizable nitrogen method	Per sample	\$15.00	Industry
Bulk Density	Per sample	\$10.00	Industry
Soil microbial carbon and nitrogen	Per sample	\$25.00	Industry
Particulate organic matter	Per sample	\$5.00	Industry
Soil dissolved organic carbon	Per sample	\$8.00	Industry
Cold and hot water-soluble carbon and nitrogen	Per sample	\$10.00	Industry
Permanganate oxidizable carbon	Per sample	\$10.00	Industry
Urease activity	Per sample	\$30.00	Industry
Beta-glucosidase activity	Per sample	\$25.00	Industry
Acid and alkaline phosphatase	Per sample	\$25.00	Industry